



Berger Textiles is a modern, growing company from the textile industry with branch offices in the **USA** and **France**. At our headquarter in **Germany** we employ about 30 people. We are a leading supplier in the field of textiles for digital printing, exhibition and event decoration and processing accessories - we supply to over 60 countries worldwide.

WE ARE LOOKING FOR HYBRID (M/F/D)

KEY ACCOUNT MANAGER FOR SOUTH GERMANY / AUSTRIA / SWITZERLAND

REQUIREMENTS FOR THE JOB HOLDER

The position requires an accurate and conscientious way of working as well as a high level of resilience when working to deadlines. In addition, a confident handling of MS Office applications and special programs for sales (CRM) is required. A structured way of thinking in combination with organizational talent should be present.

RESPONSIBILITIES AND COMPETENCES

Tasks and responsibilities:

- Develop and implement sales strategies to develop new business opportunities in the textile large format printing sector in the DACH region.
- Build and maintain long-term relationships with key customers and potential distributors.
- Identify market opportunities and trends to drive sales growth.
- Working closely with internal teams such as marketing, product development and customer service to provide customer-centric solutions.

Requirements:

- Degree in business administration, marketing or a related field.
- Proven experience in sales of textile large format printing solutions or similar products in the DACH region.
- Negotiation skills, strong communication skills and ability to work in a team.
- Preferably excellent knowledge of the DACH market for Large Format Printing.
- Willingness to travel regularly within the DACH region.
- Professional knowledge of German and English language.

We offer:

- The opportunity to work in an innovative and dynamic environment.
- Attractive remuneration package with performance-related bonuses
- Company Car, full office equipment and various benefit packages
- Development prospects and further training opportunities.
- Pleasant working atmosphere and co-operation in a committed team.

If you are a passionate sales personality with sound industry knowledge and are looking for the challenge of shaping the market for textile large format printing in the DACH region, we look forward to receiving your application.

We look forward to receiving your detailed application, including your earliest possible starting date and your salary expectations, to [Karl Helfferich \(k.helfferich@bergertextiles.com\)](mailto:k.helfferich@bergertextiles.com)